Philanthropy Manager

Second Harvest’s mission is to help people facing hunger by getting healthy food to every person, every day.

Job Description:
- Full-time position on our fundraising team at our Spokane hunger solution center.
- Primary responsibilities include stewarding donor relationships, compiling compelling verbal and written cases for support and securing charitable gifts from individuals, businesses and community organizations throughout Eastern Washington and North Idaho to support our mission.
- Donor solicitation includes phone calls, emails, meetings, tours, engagement events and networking events, among other activities.
- Ongoing duties will include qualifying and stewarding a portfolio of 100-150 donors and designing and executing custom fundraising goals and strategies based on giving potential, history and preferences.
- Additional duties include tracking and documenting donation related activities and communication, reporting progress toward revenue goals and collaborating team members.

Qualifications:
- Strong candidates must be confident and comfortable with making personal outreach to request financial contributions, value relationships, and possess cultural sensitivity.
- A background in fundraising/sales is preferred.
- Bachelor’s degree in a related field and a minimum of five (5) years related experience.
- Successful Second Harvest employees are engaged in our hunger-relief mission, enjoy challenging work, are self-starters, and thrive on strong teams.
- Individual must have valid driver’s license.

Other Information:
- Competitive salary and excellent benefits package offered.
- Apply online with cover letter and resume 2-harvest.org/philanthropy-manager/
- EEO/AA. Minorities and women encouraged to apply.